

RECRUITER'S GUIDE

2023-2024



42 YEAR OF
EXCELLENCE



**RP - Sanjiv Goenka
Group**
Growing Legacies



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From the Director General's Desk

Dr. Himadri Das Director General

International Management Institute,
New Delhi



Dear Industry Partner,

It gives me great pleasure to invite you to engage with us to assess our talent pool of bright students for your organizational talent acquisition needs. At IMI New Delhi we strongly believe that for a business school to be contemporary and relevant, it is necessary for us to develop a symbiotic relationship with industry partners like you. We prepare our students based on inputs from you and provide them the learning outcomes that equip them to help drive your business objectives. This is possible through year round engagement with industry partners on multiple dimensions, some of which are:

- Curriculum co-creation with industry partners based on their suggestions to ensure that we replace curriculum elements that are no longer relevant with those that are relevant
- Having industry partners directly engage with our students in the classroom for curriculum delivery of portions that they co-created with us
- Exposing our students to broader industry issues through a regular and frequent lecture series by industry partners
- Inviting industry partners to share their thoughts in our management conclaves as keynote speakers and panel discussants
- Having our students work on live projects provided by industry partners, in parallel with academic curriculum, to enhance industry relevant learning outcomes

Given that we are a 40 year old Business School, we have the good fortune of having a large alumni base spread across different sectors, functions and geographies, many of whom are in extremely senior positions in industry. They further supplement the industry centric learning of our students through a variety of mentorship platforms and an alumni lecture series.

We believe all of these interventions ensure that our talent pool of students is extremely relevant to the requirements of our industry partners. We are, therefore, confident that you will be extremely satisfied and successful in sourcing your talent acquisition needs from IMI New Delhi. We look forward to engaging with you

From the Head **Executive Education, Career Services & Alumni Relations**

Amit Ghosh

**Head – Executive Education,
Career Services & Alumni Relations**

Phone: 9818330545

Email id : amit.ghosh@imi.edu



Dear Partners,

Greetings to you and my sincere regards for being our valuable and esteemed partner for all these years. Last year was a fabulous year for IMI New Delhi in terms of student outcomes which was primarily driven by students getting placed in their desired roles, aspirational companies and relevant sectors. With a median income of 16.33 LPA and an average compensation of 17.01 LPA, IMI New Delhi outperformed all expectations. Continued layoffs news on a global scale, the conversations of recession and decreased hiring rates across sectors contributed to the woes. Despite the worries, the Corporate Relations and Placement Committee at IMI New Delhi was able to overcome them by successfully placing every student of the batch and reaching new heights by getting onboard more than 50 new recruiters and attaining new heights and creating a legacy to move north year on year. We at IMI New Delhi are highly focussed on creating students who are relevant, Industry ready so that they can create the right impact in their corporate journey. We believe in creating a curriculum which is prepared by our expert faculty with regular inputs from Industry. Apart from classroom teaching, we have also given access to all the students to the Coursera platform to gain skills and hone their knowledge in upcoming areas of growth. I would like you all to come forward and support us in our Initiative of creating a solid body of Academia - Industry interface to deliver output which is the best in the market. We have an excellent pool of students who are ready to join the industry and create an impact and make a difference to the organizations they work for. We have a healthy mix of students ranging from freshers & having work experience in esteemed organizations. Academically as well there is a good mix of Engineers and Non-Engineers to cater to various needs of Industry. We have students who are specializing in Marketing, Finance, Operations, Analytics, HR, Banking & Financial Services etc. At IMI New Delhi, we are a firm believer of a data driven approach in everything we do. Hence Digitalization and Analytics are at the core of our actions. We look forward to actively contributing to the digital revolution and would thrive on data as the oil to fuel the same. We would like to thank all our prominent recruiters for their instrumental role in the successful placements of our previous batches in leading firms of the country. We would also like to appreciate our Director General, Faculty, staff and all Placement Committee members for their tireless perseverance and efforts, which have resulted in the progression of the Institute in all areas. We are looking forward to establishing a more profound, more robust, and mutually beneficial relationship with your esteemed organization. Looking forward to your active participation in our upcoming Summer Internship Process (SIP) and Final Placements.

Look forward to connecting with you all in the upcoming academic year.

Governing Body



Shri Sanjiv Goenka
Chairman Board of
Governors, IMI



Shri P.K. Khaitan
Senior Advocate & Senior
Partner, Khaitan & Co.



Smt. Savitri Kunadi
Former Indian
Ambassador



Shri Harsh Pati Singhania
Managing Director,
J K Paper Ltd.



Shri Harshavardhan Neotia
Chairman, Ambuja Realty



Shri V.C. Agrawal
President - Corporate HR,
RPSG Group



Shri Sunil Mitra
Former Revenue & Finance
Secretary to Govt. of India



Shri V K Sharma
Executive Director
(Retired), RBI



Dr. Himadri Das
Director General,
IMI New Delhi



Prof. Ramesh Behl
Director, IMI Bhubaneswar



Shri Sunil Bhandari
Executive Director- Corporate
Finance RP-Sanjiv Goenka Group-
Special Invitee



Prof. Mohua Banerjee
Director, IMI Kolkata –
Special Invitee



Rajendra Singh
Registrar & Chief Administrative
Officer, and Secretary to the BoG



Shri S.Y. Siddiqui
Chief Mentor, Maruti Suzuki
India Ltd, Nominee of AICTE



ABOUT IMI NEW DELHI



Vision

To be a premier management school with global outlook for achieving excellence in knowledge creation and dissemination



Mission

To develop responsible, globally aware, socially sensitive, value driven, articulate leaders with critical thinking skills, having an entrepreneurial and innovative mindset

IMI, New Delhi Rankings

**MBA
UNIVERSE**
INDIA'S NO.1 MBA PORTAL

18th
Overall

BW BUSINESSWORLD

14th
Overall

FORTUNE
INDIA

13th
Overall

bt Business Today

12th
Overall

FT MASTERS IN
MANAGEMENT
2022 RANKING

97th
in the World

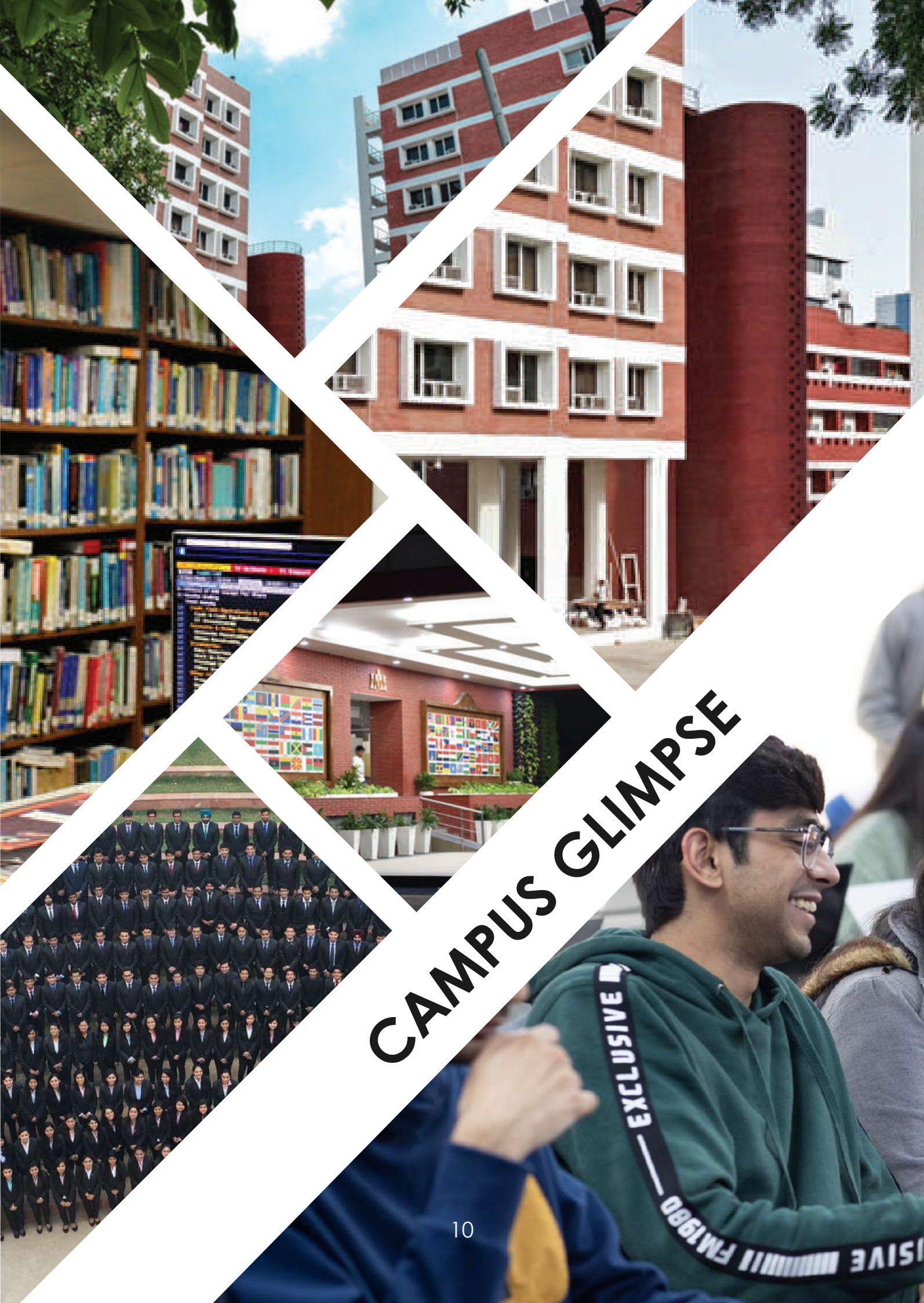
nirf

Ministry of Education,
Government of India 2023

34th
in India

INFRASTRUCTURE

Located in the Qutab Institutional Area in South Delhi, IMI New Delhi is surrounded by picturesque and serene landscapes of the lush green parks of South Delhi. The whole area is verdant and refreshing, creating an ideal atmosphere conducive to holistic learning and development. The centrally air-conditioned academic complex consists of spacious lecture halls, the Tata Chemicals Computer Center, BOC Conference Room, RPG Auditorium, Williamson Magor Library, Faculty Chambers, and Administrative Offices. All lecture halls have access to the latest presentation equipment such as DLP Multimedia Projectors, Laptop Notebook Computers, Electronic Copy Boards, OHP Projectors, Internet and Intranet Connectivity, and a State-of-the-Art Sound System providing for a unique/wholesome complete classroom experience. The amphitheater is the focal point of the sprawling campus, which acts as the host for many events conducted by and for the students. The Programme is residential, thus enabling frequent interaction between students of all programmes. The campus has a lot of indoor and outdoor sports facilities, including a basketball court, football court, badminton court, snooker table, table tennis, and many others. The spacious cafeteria doubles up as a place where students get a chance to relax as well as interact freely to exchange ideas.



CAMPUS GLIMPSE



CAMPUS GLIMPSE

WHY IMI NEW DELHI



UNIQUE ADMISSION PROCESS



Shortlisting: Students are shortlisted on the basis of:

- (i) Performance in the Common Aptitude Test (CAT), XAT, and GMAT
- (ii) Academic Record

The shortlisting is done to guarantee that IMI students possess the necessary mathematical, analytical, and linguistic abilities for the management course.

Written Ability Test: The Written Ability Test measures the students' ability to think critically, communicate effectively, and develop a suitable response in a certain amount of time.

Personal Interview & Extempore: The last stage of the procedure is the Personal Interview round in which students are evaluated based on their knowledge of current events, oral communication skills, domain knowledge of their degree, and work experience (if any). This is an extensive session with a panel that includes representatives of the faculty, business houses, and alumni. Students are also assigned a topic for the extempore round, which assesses their ability to think on their feet.



WHY IMI NEW DELHI



PEDAGOGY

1. The FAIR Model: Foundation, Application, Integration, Reinforcement.

IMI follows the FAIR model of teaching and learning. This model integrates the four phases of student development and is designed to incorporate the fundamental concepts in the initial phase followed by application and subsequent integration with real-life business situations. A judicious blend of case studies, role plays, team activities and field assignments, in addition to self-study, is used by the Institute to bring out the best in its students both inside and outside the classroom setting. Summer internships at the end of the first year form an integral part of the curriculum.

2. Case based teaching: Case studies sourced from Harvard Business School Publishing Corporation are an integral part of the classroom pedagogy. The students learn the application of theoretical concepts in practical scenarios. The case method encourages students to view situations as close to real-life scenarios as is possible. They learn to make decisions with more conviction, while taking into account their implications on other areas.

3. Business thought leadership sessions and Guest Lectures: Each course has a minimum 20% of their sessions taken by people from the industry. These are an integral part of the curriculum. These interactions complement classroom learning and bring in a practical perspective to management theories. A number of workshops are also conducted for students to give them hands-on experience to apply various concepts.

4. Situation Role-Playing and Presentations To get fully involved, to experience the dynamics of practical management situations and enhance behavioral characteristics, role plays with participants covering diverse managerial roles are carried out. This is adopted across functional areas, depending on the requirement of individual courses. Presentations in the corporate world are now part and parcel of daily working life. By working in small groups, participants experience the challenges associated with group responsibility, collective decision-making and persuasive communication.



MANAGEMENT PROGRAMS

A brief outline of the individual courses is drawn below:

2-Year Full Time Masters Programme

- Post Graduate Diploma in Management (PGDM) (Individual or Dual Specializations in Marketing, Finance, Operations, Analytics, Information Systems and Strategy) - 990+ Contact Hours | 13 Elective Courses (minimum) | 24 Core Courses | 2+ Months of Internship
- Post Graduate Diploma in Management, Banking & Financial Services (PGDM B&FS) - 990+ Contact Hours | 8 Elective Courses (minimum) | 33 Core Courses | 2+ Months of Internship
- Post-Graduate Diploma in Human Resource Management (PGDM-HRM) - 1095+ Contact Hours | 9 Elective Courses (minimum) | 30 Core Courses | 2+ Months of Internship, NGO internship

Executive Post Graduate Programme (Full Time)

- Executive Post Graduate Diploma in Management (Executive PGDM)

Doctoral Programme

- Fellow Program in Management (FPM)
- Executive-Fellow Program in Management (E-FPM)

Management Development Programmes

- Customized Programmes for Corporate Houses, Public Sector Undertakings, Government Organizations and Self-sponsored candidates. ITEC Courses, Specialized certificate courses in various domains namely Strategy, Corporate Governance, General Management, Performance Management, Operations, etc., which are sponsored by the Ministry of External Affairs, Government of India.

COURSES OFFERED



CORE SUBJECTS:

PGDM

- Business Statistics
- Corporate Social Responsibility & Sustainable Development
- Cost & Management Accounting
- Data Pre-Processing And Visualization
- Entrepreneurship And Innovation
- Financial Management
- Financial Reporting And Analysis
- Human Resources Management
- Indian Economic Policy
- Introduction To Operations Research
- IT For Decision Making
- Legal Aspects Of Business I & II
- Macro-Economic Theory & Policy
- Management Information Systems
- Managerial Economics
- Marketing Management
- Operations Management - I
- Organizational Behaviour - I & II
- Strategic Management

PGDM - HR:

- Accounting For HR
- Applied QT For HR
- Art Of Persuasive Communication
- Business Law
- Compensation & Reward Management
- Competency Management & Assessment Centre
- Corporate Citizenship And CSR
- Corporate Governance
- Data Pre-Processing And Visualisation For HR
- Employee Relations & Management Of Unions
- Finance For HRM
- HR Analytics
- HR Planning, Recruitment & Selection
- HR Policies And Processes
- Human Resource Information Systems
- International HRM & Cross Cultural Management
- IT For Decision Making
- Labour Laws
- Learning And Development
- Macroeconomic Theory And Policy (HR)
- Managerial Communication
- Managerial Economics
- Marketing Management
- NGO Training
- OD and Change Management
- Operations Management
- Organizational Behaviour - I
- Organizational Planning & Design
- Performance Management Systems
- Research Methodology For HR
- Strategic HRM
- Strategy Formulation and Implementation

PGDM - BFS:

- Bank Management
- Business Ethics
- Business Statistics
- Data Processing & Visualization
- Financial Derivatives - I & II
- Financial Institutions & Financial Markets
- Financial Management – I & II
- Financial Reporting & Analysis
- Fintech
- HRM for BFSI
- Indian Economic Policy
- Information System for BFSI
- Insurance
- Introduction to Operations Research
- Introduction to Research Methods
- Investment Management - I & II
- IT for Decision-Making
- Legal & Regulatory Environment for Banks
- Macroeconomics
- Management Accounting for Decision-Making
- Management of Financial Services
- Managerial Communication
- Managerial Economics
- Marketing Management
- Marketing of Banking and Financial Services
- Operations Management for Services
- Organisational Behaviour
- Principles & Practice of Corporate Governance
- Risk Management
- Strategic Management

PGDM – ELECTIVES

- An Introduction To Deep Learning For Business
- Data Mining Applications In Management
- Financial Market Analytics
- Marketing Analytics
- Performance Analytics
- Predictive Analytics
- Social Network Analytics
- Sports Analytics
- Supply Chain Analytics
- Text Analytics
- Advanced Financial Statement Analysis
- Business Valuation
- Excel Based Financial Modelling
- Financial Derivatives
- Financial Risk Management
- Investment Banking
- Management Of Banks
- Mergers & Acquisition
- Private Equity
- Security Analysis And Portfolio Management
- Wealth Management And Alternative Investments
- Financial Derivatives
- Behavioral Finance
- International Finance
- Wealth Management And Alternative Investments

PGDM – ELECTIVES

OPERATIONS

- Financial Econometrics
- Logistics & Supply Chain Management
- Service Operations Management
- Advanced Decision Modeling
- Global Supply Chain Management
- Project Management
- Total Quality Management
- Logistics Modelling
- Operations Strategy
- Procurement Management
- Service Innovation

MARKETING


- Brand Management
- Business Forecasting
- Business To Business Marketing
- Consumer Behaviour
- Customer Relationship Management
- Digital Marketing
- HR Learnings For Managing Sales Force
- Integrated Marketing Communication
- International Marketing
- Luxury Brand Management
- Marketing For Start-Ups
- Marketing Of Services
- Marketing Research
- Marketing To The Bottom Of The Pyramid
- Mobile Marketing
- Product Management
- Qualitative Marketing Research
- Retail Marketing
- Rural Marketing
- Sales And Distribution Management
- Social Media Marketing
- Storytelling In Marketing
- Strategic Marketing

HR - ELECTIVES:

- Executive Compensation
- Coaching And Mentoring
- Consultancy Skills
- Creativity, Innovation And Design Thinking For HR
- Diversity Management
- Employee Well-Being At Work
- Employer Branding
- HR And Integration Issues In Merger & Acquisition
- HR For New Age Organization
- Industrial Jurisprudence
- Leadership & Managerial Effectiveness
- Psychometrics Testing
- Talent Management

BFS - ELECTIVES:

- Business Analytics
- Corporate Credit
- International Finance
- Investment Banking
- Micro Finance & Financial Inclusion



CURRICULUM HIGHLIGHTS FOR ALL THREE COURSES

PGDM:-

990 + Contact Hours: 24 Core Courses; 13 Elective Courses (minimum 39 credits) and 2 + months Summer Internship

PGDM (HR):-

968 + Contact Hours: 33 Core Courses; 6 Elective Courses (minimum 18 credits); 2 + months Summer Internship and NGO Internship (2.25 credits).

PGDM (B&FS):-

990 + Contact Hours: 33 Core Courses; 8 Elective Courses (minimum 22.5 credits) and 2 + months Summer Internship

LIST OF CURRENT PARTNER SCHOOLS



ACADEMY OF PUBLIC ADMINISTRATION UNDER THE AEGIS
OF THE PRESIDENT OF THE REPUBLIC OF BELARUS

Academy of Public Administration
under the aegis of President of the
Republic of Belarus



Rennes School of Business,
France

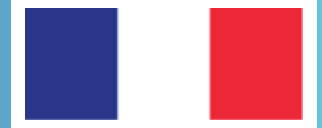


Frankfurt School of
Finance and Management,
Germany

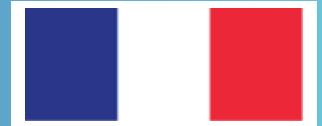




Grenoble Ecole de
Management,
France



IDRAC Business School,
France



IGS-RH School of
Human Resources, Paris,
France



International Centre for Promotion
of Enterprises, Ljubljana,
Slovenia



Kedge Business School (KEDGE),
France



University of Bradford,
England



List of Current Partner Schools



Montpellier Business School (MBS),
France



NJCU School of Business, New
Jersey City University,
USA



Russian Presidential Academy
of National Economy and
Public Administration,
Russia



SICHUAN UNIVERSITY
四川大学

Sichuan Academy of Social
Sciences, Sichuan,
China



University of Guelph,
Canada



The Universidade do Estado
do Rio de Janeiro,
Brazil



Tampere University,
Finland





STUDENT COMMITTEES



Corporate Relations and Placement Committee

The Corporate Relations and Placement Committee at IMI, New Delhi is a pool of dedicated individuals who are prepared to hit the corporate arena as a dynamic and driven workforce. They are committed to building and strengthening corporate relations within the industry and facilitating the entire placement process. As the business world grows increasingly vibrant, they aim to deliver the best budding decision-makers in the country with initiatives, including the Summer Internship and Final Placements, which is the bedrock of the Committee. The major focus lies in reaching out to recruiters and inviting them to the campus to gauge the potential and quality of students. Not only this, but they focus on live projects, case studies, certificate Courses, training sessions, workshops, mock interviews, industrial projects, participation, and excelling in National and Corporate Competitions. They also invite recruiters and Corporate Leaders from various sectors to get the students Corporate ready to bridge the gap between Campus and Corporate. By providing such opportunities, they aim to empower the students to put their best foot forward and showcase their skills and competencies to potential recruiters. The main aim is to strengthen the commitment to building a cadre of academically and ethically strong business professionals.



Alumni Relations Committee

The Alumni Relations Committee is the nodal point of contact between the institute and its extensive alumni base. Throughout the year we conduct numerous engagement events and initiatives to strengthen the association of the esteemed alumni with their alma mater.

The Alumni Relations Committee is committed to bolstering the bond between IMI and its 7500+ alumni who are also spread globally, carrying the legacy of IMI overseas. As a part of the incessant efforts taken by the committee to keep the alumni connected to their alma mater, it organises and facilitates Chapter Meets across nine national chapters: Mumbai, Bangalore, Hyderabad, Kolkata, Chennai, Pune, Jaipur, Chandigarh and Ahmedabad, and three international chapters: London, Dubai, and Singapore, which endows the alumni in these regions, with an opportunity to interact and network. The committee relentlessly works to increase corporate exposure for students by conducting mock interviews, webinars, mentorship for students, etc. Our purpose is to keep a strong connection between the institute and the alumni and leverage the relationship for the mutual benefit of both.



Branding and Media Relations Committee

The mission of the Branding and Media Relations Committee is to work in unison with other initiatives at IMI and promote the brand, IMI New Delhi. The committee assists the Chairperson - Branding & Media Relations with the media coverage of all major events like Conventus - the annual business conclave of IMI, Kritva - the annual cultural fest of IMI, National Alumni Meet, Model United Nations, and ITEC programs in various media outlets; be it print, broadcast or online. The committee also manages all the social media handles of IMI New Delhi including creating and posting content, and analyzing social media metrics for Facebook, Twitter, LinkedIn, Instagram, YouTube and the official blogs - Life@IMI and IMI Insights, and is responsible for all internal and external communication. The committee acts as the bridge between the Institute and the candidates who aspire to be a part of the Institute every year, assisting them by providing vital knowledge regarding life inside the campus, be it via formal or informal channels, hence orchestrating all activities that can foster community relations with external stakeholders through several media relation activities. Overall, the committee plays an important role in shaping and managing the public image, coordinating the media outreach efforts, creating press releases and other media materials to promote the university's news and events.

IRIS:

The Eye of IMI is a confidant of the Branding and Media Relations Committee, IMI New Delhi. IRIS shares anecdotes from within the institution, connecting students with campus life beyond lectures and classrooms. IRIS is a platform that interacts with students through its creative and innovative pursuits. It observes and reports all the happenings that create a buzz around campus.



Admissions Committee

The Admissions Committee is the face of IMI, New Delhi for aspiring students and is responsible for initiating the transformational journey of every aspirant from being a dreamer to a leader. The Committee is entrusted with the task of assisting the aspirants in all forms to ensure a seamless onboarding experience for young budding managers on the campus. The team provides prospective students with insights into a student's life at IMI, New Delhi through the published online content over social media platforms such as PagalGuy, Instagram, Facebook, Quora, and WordPress. The various events conducted by the Committee includes the flagship event Nexus which is an interactive session conducted for the aspirants across the country, informational webinars, coordination of the Personal Assessment Process, mentorship program for the aspirants to ensure clarification of queries on a personal level via the Catalyst Program, Buddy Program to break the ice and initiate networking amongst peers and seniors, and Campus Tours to personally welcome the upcoming batch to the institute and help them understand the know-hows of life at a B-School even before entering one.



International Relations and Executive Education Committee (IREC)

The 'International Relations and Executive Education Committee' (IREC) is the face of IMI New Delhi to the international world. The committee plays the crucial role of facilitating inbound exchange students to ensure a comfortable stay, and also provides guidance and assistance to students during the outbound exchange process by offering information about the various universities and courses available from a wide catalogue of partner colleges. Additionally, the committee works towards building new collaborations and fostering new tie-ups with prestigious universities and institutes the from all over the world. IREC is also responsible for hosting the ITEC program, an initiative of the Ministry of External Affairs, Government of India, and looking after the hospitality of its participants. The committee's flagship event, 'Vimarsh,' a CHRO conclave, has established IREC as a reliable and recognized pillar of support for IMI New Delhi.

STUDENT AFFAIRS BODIES, CLUBS & SOCIETIES

Student Affair Bodies



Academic Secretaries



Residential Affairs Council



Student Council

Student Clubs



Consulting and Strategy Club



Culture and Event Management Cell



Economics Club



Entrepreneurship Cell



Finance Club



HR Club



Information Management & Analytics Club



Jagriti - The Social Cell



Marketing Club



Operations Club



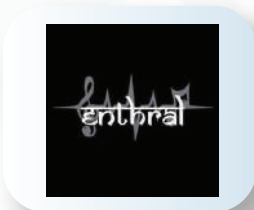
Sports Club



Student Societies



D2C Igniters



Enthral - The Music Society of IMI



IMI New Delhi Toastmasters



Impressions - The Fine Arts Society



Insight - The Data Science Society



InSync - The Dance Society



Integration - Maths & Stats Society



InVista - The Investment Society



Karuna - Animal Welfare Society



The Last Word - Literary Society



Zariya - The Dramatics Society

STUDENT ACHIEVEMENTS (CORPORATE COMPETITIONS)



Gilbarco Veeder Root India -
Campus Innovathon 2022

National
Winners, 2022



Gilbarco Veeder Root India -
Campus Innovathon 2022

National
Runners Up,
2022



CFA Institute Research
Challenge

Campus
Winner, 2022



RPG Blizzard 2022

National
Finalist, 2022



RuPay ON-THE-GO
Designathon 2022

National
Finalist, 2022



भारतीय प्रतिभूति और विनियम बोर्ड
Securities and Exchange Board of India

SEBI-IITF Quiz

National
Finalist, 2022



Publics Sapient - Product
Spotlight 2022:
B-School Edition

National
Semifinalist,
2022



STUDENT ACHIEVEMENTS (B-SCHOOL COMPETITIONS)

S. No.	Competition Name	Organizing Body	Position
1	caseHR : An HR case challenge	IIM Shillong	Winner
2	Prodigious	IIT Delhi	Winner
3	Frequency Frenzy	IIM Rohtak	Winner
4	HRidya	IIM Udaipur	Winner
5	Rananeeti - The Case Study Competition	IIFT, New Delhi	Winner
6	Pen It Down	IIM Raipur	National Runners Up, 2022
7	TFC Student Challenge	ISB	National Runners Up, 2022
8	Spill the Ink 2.0	NMIMS Mumbai	National Runners Up, 2022
9	Infographic Competition	NMIMS Mumbai	National Runners Up, 2022
10	Markade 2.0	NMIMS Indore	National Runners Up, 2022
11	Balderdash: The Farrago of Marketing	IIM Kozhikode	National Runners Up, 2022
12	Excelsior	IIT Madras	National Runners Up, 2022
13	Data War 2.0	IIM Vishakapatnam	National Runners Up, 2022
14	BrandBaazi 4.0	IIM Sambalpur	National Runners Up, 2022
15	Advertere	SPJIMR	National Runners Up, 2022
16	Pen it down	IIM Raipur	National Runners Up, 2022
17	Moolyankan 2022 - Equity Research Competition	NMIMS Mumbai, Tresvista	National Finalists
18	Connundrum	DSE	National Finalists
19	Launchpad B-Plan	IMT Ghaziabad	National Finalist
20	TISSOLVE	TISS	National Finalist
21	BloomBiz 1.0: Project Simulation Competition	IIM Ranchi	National Finalist

PLACEMENT PROCESS



1

A connection is established between corporate houses and IMI, New Delhi. The Institute encourages corporates to participate in its campus connect programmes such as the Business Thought Leadership Series, Live Projects, Corporate Immersion Programme, eMerge, TedX and Conventus-The Annual Management Conclave.

2

The company is invited on the campus to conduct Pre-Placement talk to provide the details of roles and profiles offered.

3

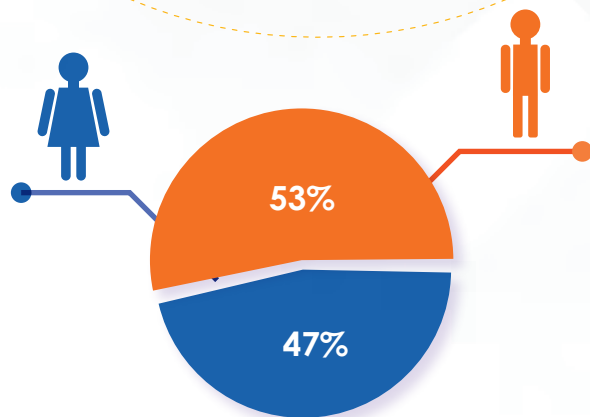
Student profiles and other relevant information are then shared with our recruiters. Companies conduct the selection process, which may typically include CV shortlisting, psychometric and other assessment tests, group discussions and personal interviews.

4

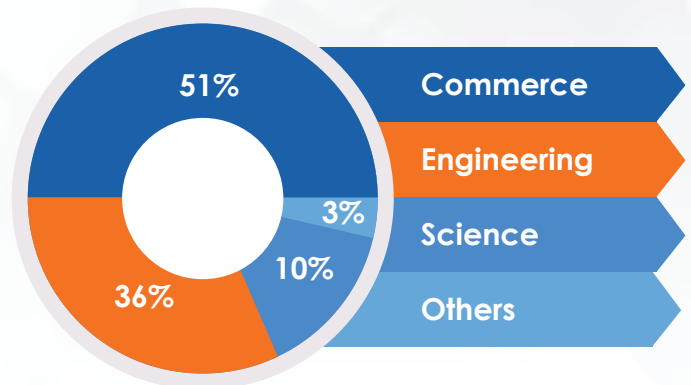
Feedback about the ease of the placement drive and performance of students is obtained from the recruiters.

STUDENT BACKGROUND PROFILE 2022-24

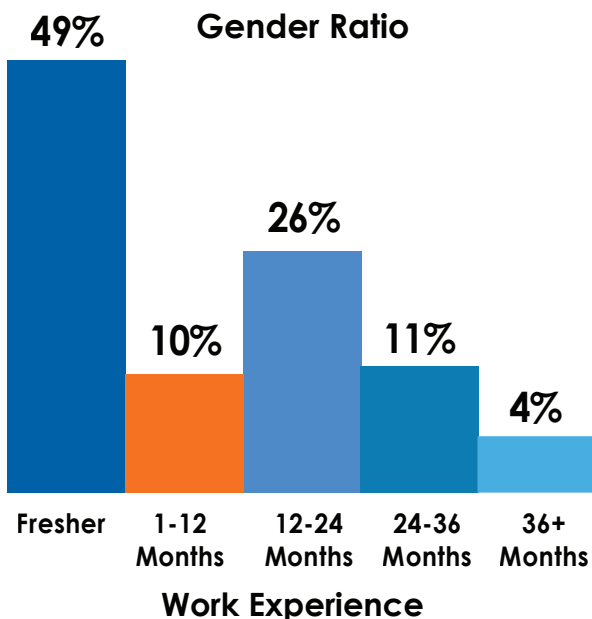
IMI, New Delhi takes pride in the well-balanced gender ratio of students every year. The number of female students have been steadily increasing over the years. The program has always had a rich blend of experienced professionals and freshers, which has continued this year as well with around 50% students having prior work experience. IMI New Delhi boasts of students with diverse academic backgrounds, which brings in different perspectives and enriches the learning process for everyone.



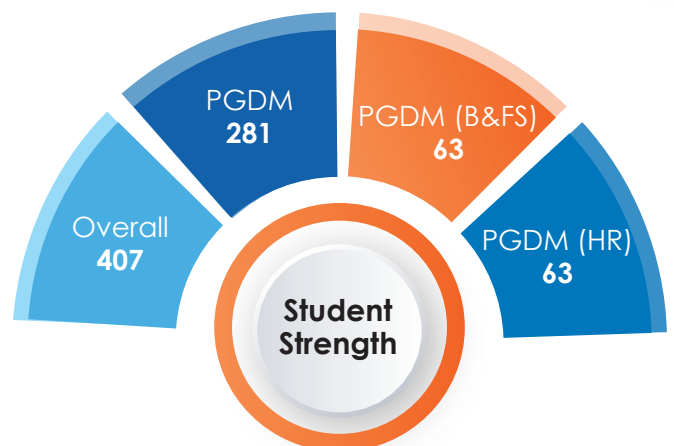
Gender Ratio



Educational Background



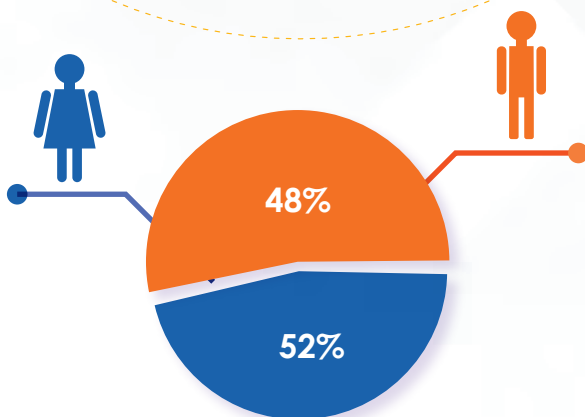
Work Experience



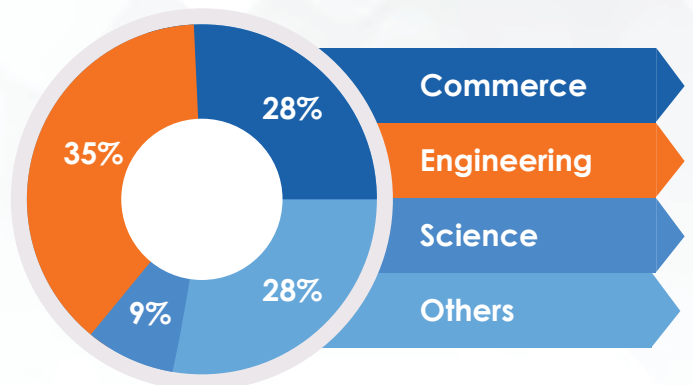
**Student
Strength**

STUDENT BACKGROUND PROFILE 2023-25

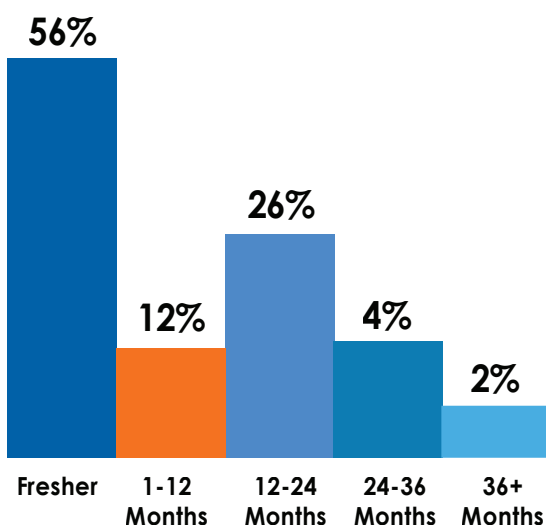
Every year, IMI, New Delhi takes pleasure in the students' gender balance. Over the years, the proportion of female students has consistently risen, reaching more than 50% this year. The programme has always had a strong mix of fresher and working professionals. Students at IMI New Delhi come from a variety of academic backgrounds, which opens up new perspectives and improves everyone's ability to learn.



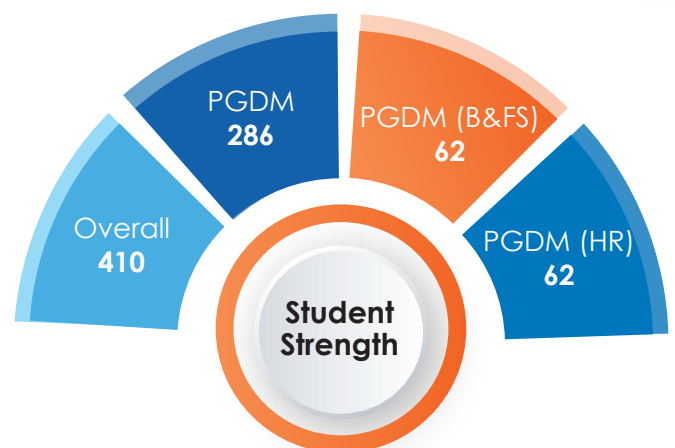
Gender Ratio



Educational Background



Work Experience





PLACEMENT STATISTICS

Summer Internships

The batch of 2022-24 had a successful summer placement season with 90+ recruiters visiting our campus. The highest stipend offered was INR 2,80,000 whereas the average stipend offered was INR 73,400 for the complete duration. The season witnessed a plethora of first-time recruiters along with our past recruiters participating in the placement process, which is a true testament to the rich quality and diversity of the students of our institute. The summer internship recruitment process starts in the month of October and the internship lasts for a minimum of 8 weeks (April-June) in the following year.



Final Placements

IMI, New Delhi had a fantastic placement season for the batch of 2021-23, successfully placing students at an average package of 17.01 LPA. This placement season marks a historic period for the institute, with a hike in Average CTC by 11.32% and 3 international offers. With the highest CTC of 50 LPA, more than 100 companies participated in the Final Placements 2021-23, ranging from sectors such as BFSI, Conglomerate, Consulting, E-Commerce, EdTech, FMCD, FMCG, IT/ITES, Healthcare, Manufacturing, and Telecom.



KEY HIGHLIGHTS

Summer Placements



Final Placements



PROMINENT RECRUITERS



MAJOR CORPORATE PARTNERS





RECRUITER BYTES



Making chemistry
Intelligent, efficient & responsible

BR Specialities

Wonderful experience, great, humble and very grounded students. Process coordination is very smooth with IMI Delhi and quality of GDs & PIs are very well benchmarked. Definitely wish to visit the college next year.



Dell

IMI Delhi has always been the right choice for us. The students are matured in their concepts and fit right into the organization. They are quick to adapt and deliver, making them one of the preferred choices for us.



Expand
My Business

Expand My Business

It was a great experience collaborating with IMI Delhi. The coordinator and students were very patient during the process and the procedure went well very smoothly. Looking forward for further mutual collaboration.



Integrace Health

Campus recruitment process is smooth; right from pre-placement talk, shortlisting of candidates and interviews process was conducted without any hassle. The work done by students in previous summer internship batch was of high quality, and we found them to be corporate job ready.



People Labs

The process was smooth and well-coordinated. We look forward to a long-term association with the institution.



RPG Group

The students of IMI Delhi are really a hardworking bunch. The coordination with the placement team was seamless and they accommodated all our requests.



Shell

I have always been amazed by the caliber and professionalism exhibited by the students from IMI Delhi. Each year, although we have limited targets, we have placed more students from IMI for internships as part of the larger Shell Graduate Program. The support from the placement team and on ground student ambassadors work very well to engage and prepare the students of the future. Wishing your students the very best. Happy with the process.



SRVA

The experience with IMI New Delhi was great and very smooth.. The Placement team was highly cooperative and well coordinated as well as all things were perfectly lined up as per the discussion. The students were well groomed, presentable and available as per the time schedule provided for the drive. Everything was professionally arranged and managed. Looking forward for a long term association.



Tech Mahindra

I had an excellent experience at the IMI Delhi campus! The Student Placement team coordinated brilliantly. Thank you for hosting us, and for your kind hospitality!



TVS Motors

IMI New Delhi had a very good placement team and they were really supportive in helping us to complete our campus hiring process. Please keep up the good work.

EVENTS

Conventus

Conventus seeks to provide a platform where a miscellany of experienced minds can delve deeper into the importance of embracing innovation to unlock potential in today's competitive world and uproot innovation from the land of buzzwords into something measurable and meaningful. It is an enriching experience for B-school students to derive insights and harness the power of innovation in their impending corporate careers.

Harbingers of Change

Aims to prepare the first-year students for their summer internship placement process by undergoing a mock interview with illustrious alumni.

Kritva

Year on Year, Kritva – The Annual Management, Cultural and Sports Fest of IIM, New Delhi communicates the importance of building personality alongside building knowledge. It aims to promote a spirit of competition providing a real-time experience for tomorrow's budding managers to hone their skills. With over 30 events distributed under various Management and Cultural domains, Kritva is undoubtedly one of the biggest undertakings at IIM, New Delhi.

Model United Nations

Model United Nations, an academic simulation of the UN that aims to educate participants about current events, topics in international relations and UN Agendas. It provides a platform to the young leaders by facilitating discussions on contemporary challenges

National Alumni Meet

The National Alumni Meet marks the beginning of the homecoming of our stalwarts. A celebration of their hard work, achievement, and indelible memories, this meet is a chance for our achievers to reconnect with their roots.

Nexus

Nexus, an event which is for the students by the students. We play hosts to the queries and doubts regarding management, so that the aspirants can ease their minds of all worries and get inside knowledge of how life is inside a B school.

CORPORATE INTERACTIONS AND IMMERSIONS



S.No.	Company	Person	Designation
1	Akasa Air	Ms. Rifu Sinha	Head HR
2	Anheuser-Busch InBev	Ms. Runa Dhawan	People Director, GCC India
3	Bloom CE Technology	Ms. Shikha Rastogi	CHRO and Board Advisor
4	Colgate-Palmolive	Ms. Anubhuti Santani	Associate Director- Customer Development, West India
5	Darashaw	1. Mr. Sachin Watts 2. Ms. Anusha Gupta	1. Senior Associate Vice President 2. Assistant Vice President
6	Diamler Truck Innovation Centre India	Mr. Jayath TV	HRBP
7	eClerx	1. Mr. Arun Shorie 2. Mr. Andrews Simon	1. Associate Principal - Quality 2. Associate Principal - Hiring
8	Fractal	Mr. Prathap Maniyur	Director, Global Client Development
9	HCL Technologies	Mr. Anshu Dhamija	Senior Vice President & Head Digital Foundation (Infra)
10	HCL Technologies	Dr. Sandesh Prabhu	Vice President, Practices and Solutions Strategy
11	Humane Design and Innovation Consulting	1. Mr. Ajay Aggarwal 2. Mr. Nalin Pant	1. Managing Partner 2. Lead, Learning Services

S.No	Company	Person	Designation
12	HDFC Credila	1. Ms. Shweta Jain 2. Mr. Hitesh Parashar	1. Vice President, Channel Management & Distribution 2. Business Head, HDFC Credila Financial Services Limited
13	Indian Oil Corporation Limited	Mr. Arup Sinha	Executive Director (Regional Services), Northern Region, Marketing Division
14	Infosys	1. Ms. Navdeep Gill 2. Ms. Harshita 3. Mr. Manish Singh	1. Global Head Risk Practice - Financial Services 2. Associate Lead-Talent Acquisition 3. Associate lead - Talent and Acquisition (Campus Recruitment)
15	Jean Martin	Mr. Kaustav Banerjee	AVP (Financial Solutions Practice FSP Division)
16	Kincentric	1. Mr. Varun Parashar 2. Ms. Radhika Gopalkrishnan	1. Senior Consultant 2. Managing Director- Consulting
17	Korn Ferry	Mr. Nishith Mohanty	Partner
18	KPMG India	Mr. Pallab Roy	Partner - Business Consulting
19	Kimberly Clark	Mr. Mainak Dhar	Vice President & Managing Director, India & South Asia
20	L&T EdTech	Mr. Bikram K Nayak	Head Marketing
21	Myntra	Mr. Shashank Kaushik	Associate Director, International Brands
22	MakeMyTrip	Mr. Yuvraaj Srivastava	Group Chief HR Officer
23	Oxane Partners	Ms. Drishti Mediratta	Senior Analyst
24	Piramal Group	Mr. Vipul Agarwal	Business Head, Strategic Partnerships and Embedded Finance
25	Praxis Global Alliance	1. Mr. Aatish Vatsa 2. Ms. Dakshita Khanna 3. Mr. Sankalp Shukla	1. Associate Consultant 2. Senior Associate Consultant 3. Associate Consultant
26	Salesforce	Mr. Yash Gupta	Strategic Advisory and Business Value Director
27	Tiger Analytics	1. Mr. Ananthnag Basrithaya 2. Ms. Astha Kumar	1. Director- Analytics Consulting 2. Associate Director- Analytics Consulting
28	Tiger Analytics	Mr. Tarun Goel	Senior Director
29	Vedanta Group	Mr. Ashish Gupta	Chief Executive Officer
30	VLCC	Mr. Sanjog Dash	Head of E-commerce
31	Wipro	Mr. Sandeep Biswas	Senior Consulting Partner
32	Zycus	Mr. Amit Shah	Chief Marketing Officer

CONVENTUS



S.No	Company	Person	Designation
1	Adani Group	Mr. Rahul Kumar	General Manager
2	Adani Group	Dr. Subhajit Bose	Head- Data, Strategy & Analytics
3	APTEL Tribunal	Dr. Ashutosh Karnatak	Technical Member (Petroleum & Natural Gas)
4	Ashok Leyland	Mr. Sujan Roy	Head-SAARC
5	Biocon Biologics	Mr. Vikas Maheshwary	Global HR Transformation
6	Bajaj Allianz General Insurance	Mr. Dipu KV	Senior President - Head Operations and Customer Service
7	Britannia Industries Limited	Mr. Sunny Sharma	Lead L&D
8	CareEdge Group	Ms. Rajani Sinha	Chief Economist
9	Citigroup	Mr. Rajeev Mantri	Managing Director, Chief Financial Officer, India and Cluster Finance Head, South Asia
10	Dr.Reddy's Labs	Mr. Archis Joshi	Commercial Head -Sales & Marketing
11	Dorfketal	Mr. Nikhil Kush	AP Supply Chain Improvement Leader
12	Epsilon	Ms. Ganga Ganapathi Poovaiah	VP,Marketing
13	Fidelity Investments	Ms. Debalina Gupta	Director, Analytics
14	Fidelity Information Services	Mr. Prakash Nayak	CFO - India and Phillipines
15	Government of India	Mr. Sanjeev Goyal	Financial Advisor - Supreme Court, Director General of Audit
16	Fourth Partner Energy	Mr. Kumar Chandan	ESG, Sustainability & CSR
17	Govt. of India	Mr. Anand Singh Bhal	Ex Principal Economic Adviser

S.No	Company	Person	Designation
18	GMR Group	Dr. Ashok Kumar Sangwan	General Manager - IT
19	Hero Motocorp	Ms. Upali Basu	Lead - Customer Data Science & Digital Analytics
20	Indian Women in Hospitality	Ms. Laxmi Todiwan	Founder
21	ICICI Foundation	Mr. Anuj K. Agarwal	Chief Operating Officer
22	Ixigo	Ms. Nupur Jain	VP - Human Resources
23	LogiNext	Dhaval Thanki	VP - APAC, MEA
24	Larsen and Toubro Infotech Ltd	Ms. Neha K	Team Lead - CSR
25	Marks and Spencer	Mr. Rohan Batra	Chief Manager - PAN India: Sustainability & CSR
26	MasterCard	Mr. Arnab Moitra	Director, Product Development, Cyber & Intelligence Solutions
27	Nabet India	Mr. Arjun Mishra	Co Founder
28	NeenOpal	Mr. Pavel Gupta	Director and Chief Digital Officer
29	Oracle	Mr. Kanwar Singh	VP - Finance
30	Roseate Hotels & Resorts	Mr. Kush Kapoor	CEO
31	Reuters News	Mr. Manoj Kumar	Senior Economics Correspondent
32	Samsung	Ms. Manavi Pathak	Head- Learning and Organizational Development
33	Skippy Ice Pops	Mr. Ravi Kabra	Founder
34	SAP	Ms. Dharani Karthikeyan	Vice President, Head of Engineering for Analytics
35	Shangri-La Hotels and Resorts Bengaluru	Mr. Saharsh Vadhera	Director of Sales and Marketing
36	TORM	Mr. Ashish Tripathi	Head of Global Purchase, Logistics and Agency
37	Ultratech Cement	Mr. Partha Hazra	Assistant General Manager
38	World Resource Institute	Dr. Madhu Verma	Chief Economist
39	Walmart	Mr. Vaibhav Tushar	HR Business Partner

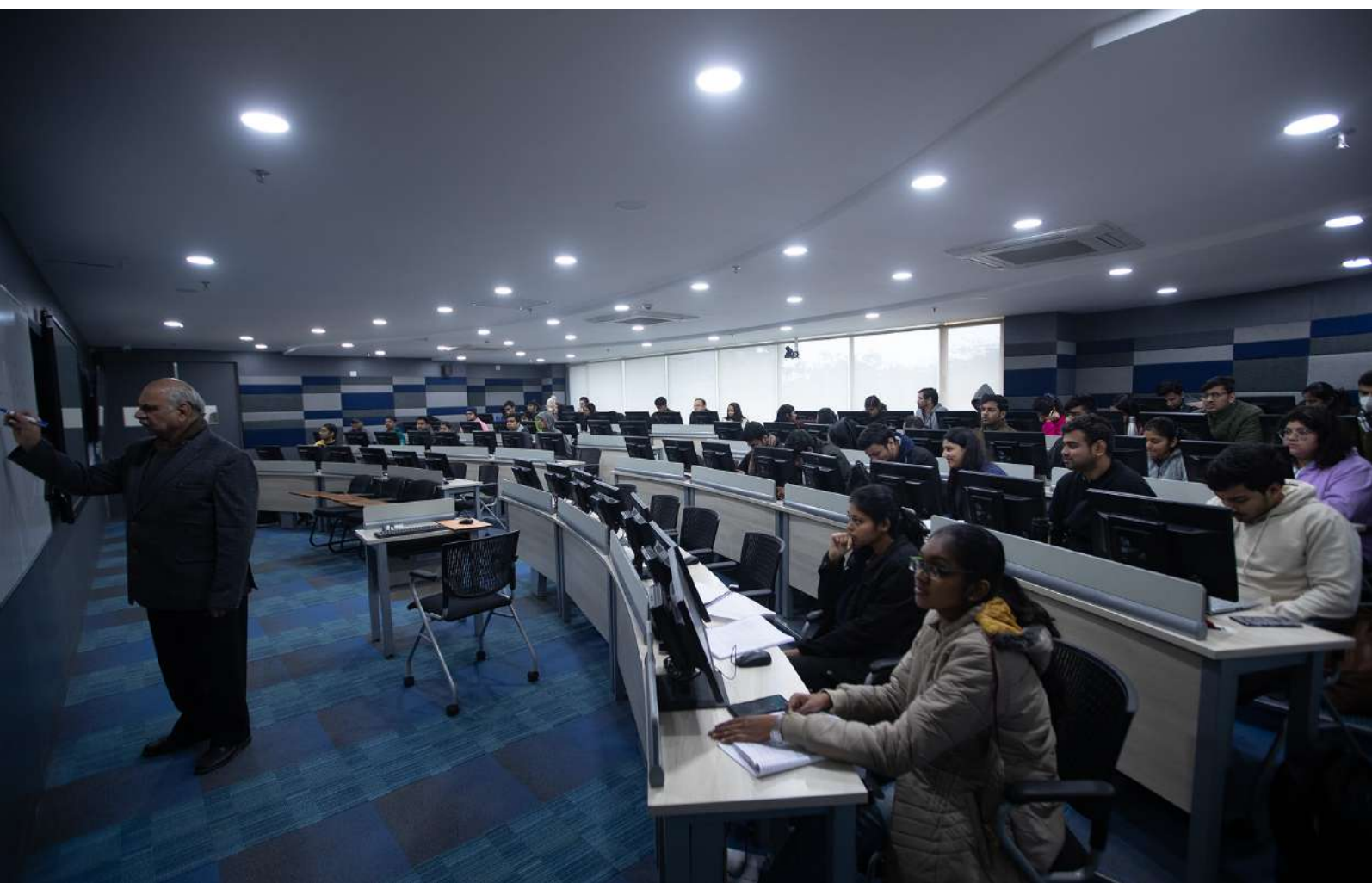
GUEST LECTURES



S.No	Organization	Person	Designation
1	American Express	Rahul Aggarwal	Assistant Manager (Global Network Analytics & Consulting)
2	Axis Bank	Karan Butalia	Chief Relationship Officer
3	Accenture	Ajeet Singh	Team Lead
4	AEPC	Tamanna Chaturvedi	Deputy SG
5	Adani Enterprises	Satyakam Gautam	Rates Trader
6	Adobe	Sahil Jain	Principal Enterprise Architect
7	Amazon	Priyanka Paul	Senior Site Leader
8	Amazon	Sidharth Gupta	Technology Hiring Leader
9	Amazon - USA	Snigdho Kundu	Business Intelligence Engineer
10	Bobble AI Technologies	Rakahita Shharma	Vice President Human Capital
11	Birla Soft	Satinder Juneja	CMO
12	Boston Consulting Group (BCG)	Prateep Dasgupta	Director
13	Career Edge	Anuj Verma	Managing Director
14	CFA Institute	Sivananth Ramachandran	Director of Capital Markets Policy
15	Dabur	Amit Garg	Category Head
16	Deloitte	Shikha Sota	Manager - Customer strategy & design
17	Ditto Insurance	Sushant Khosla	Senior Program Manager
18	Dish TV	Rajesh Sahni	Corporate Head Customer Experience

S.No	Organization	Person	Designation
19	Eli Lilly	Mohammed Syed Rizwan	Associate Director HR
20	EY	Shweta Sodhi	Manager
21	Ex - Future Generali India Life Insurance	Subhasish Acharya	(Ex) Chief Distribution Officer
22	Emkay Global Financial Services Ltd.	Madhavi Arora	Lead Economist
23	EY India	Saguna Sodhi	Forensic & Integrity Services Partner
24	Fyers	Abhishek Chinchalkar	Head of Training
25	Fullerton India	Karan Makhania	Zonal Head HRBP
26	Globacom	Sanjeev Govil	Advisor to Chairman and Board
27	GSK	Shammi Dua	Country Manager
28	HSBC	Suparna Pal	Senior Vice President Finance Operations
29	Infosys	Tumpa Chatterjee	Unit Manager - Human Resources at Infosys BPM Infosys BPM, Ireland
30	Kroll	Aviral Jain	Managing Directors
31	KPMG	Priya Bisaria	Associate Director
32	Mahindra Defense	Seema Bangia	Head HR
33	Monocept	Vishak Bhardwaj	Strategic HR Partner
34	MCX	Vinit Singh Kaler	Senior Manager
35	Mercedes Benz	Abhirup Ray	HR BP
36	Mindshare Indonesia	Ms. Sarabpreet Kaur Bedi	Associate Partner
37	Nielsen IQ	Rajnish Tuli	Global Head- Analytics
38	Nielsen BASES	Nidhi Srivastava	Global Head- Insights
39	Nasscom	Anyuta Dhir	Consultant
40	Nielsen BASES	Vidya Sen	Head
41	PayTm	Mr. Varun Ahooja	Vice President
42	Phillips	Sudipto Chaudhari	Head of Performance Management
43	PWC	Gagan Bhatia	Associate Director- Human Capital
44	Reliance	Mudit Dalela	General Manager
45	Reliance	Suveer Vatsyayan	National Sales Head
46	SRF Foundation	Suresh Reddy	Director
47	Skoda Auto India	Tarun Jha	Chief Marketing Officer
48	Samsung India	Sandeep Tyagi	Director Human Resources
49	Snapdeal	Priyaranjan Kumar	Vice President

S.No	Organization	Person	Designation
50	Schbang Communications	Amit Dhawan	Founding Partner
51	Team Hotels & Resorts Pvt. Ltd.	Vaibhav Verma	Chief Revenue Officer
52	Tata Teleservices	Sumeet Pahwa Pahwa	GM Marketing and Head Coomunications
53	Tata Motors Ltd.	Anand Ekambaram	Head, Strategic Network Management, International Business Commercial Vehicle,
54	Tata Steel (retired)	Dinesh Singhal	Asstt. General Manager (retired)
55	UltraTech	Anubhav Jain	National Sales Head
56	UnitedHealth Group	Naveen Manshani	Director total Rewards
57	Walmart	Vaibhav Tushar	HR Business Partner
58	Wells Fargo	Shyamasis Guchhait	Vice President
59	Wipro	Gopi Krishnan	Vice President & Managing Partner
60	Yash Technologies	Shubhangi Sharma	Strategic HR
61	Yatra Online Limited	Abhay Bhadani	Sr Director (Data Science)



DISTINGUISHED ALUMNI

S.No	Organization	Person	Designation
1	Airbnb	Mr. Amanpreet Singh Bajaj	General Manager - India, Southeast Asia, Hong Kong, and Taiwan
2	Airbus Asia Pacific	Mr. Anand Stanley	President
3	Boston College	Mr. Sugata Roychowdhury	Associate Professor
4	Biswa Bangla Retail, Government of West Bengal; JK Technosoft	Mr. Partho P Kar	Strategy & Board Member Consultant
5	Belgium Luxembourg Business Association; DMH Business Advisors; Magotteaux Industries Pvt Ltd - India	Mr. Rajiv Dhawan	President; Director & Partner; Director Non-Executive
6	Barclays Bank Plc	Ms. Tina Dhawan	Managing Director (MD)
7	Bill & Melinda Gates Foundation	Dr. Pawan Bakhshi	India Country Lead
8	Boston Consulting Group (BCG)	Ms. Arshiya Singh	Global Senior Manager - Compensation Benefits
9	Ernst & Young (EY)	Mr. Gaurav Mehra	Partner and Head of Transformation
10	Indus Towers Ltd; Ramky Enviro Engineers Ltd	Mr. B S Shantharaju	Retired CEO/ Chairman
11	Indian Oil Corporation	Mr. P K Agarwal	Former Director (Marketing & HR)
12	IREO	Mr. Pankaj Dugar	CEO
13	McKinsey & Company	Mr. Vimal Choudhary	Head - McKinsey Knowledge Center and Director of Global Strategy, MGS
14	McKinsey & Co Inc	Mr. Raajesh M Nair	Director of Professional Development & Recruiting, South East Asia
15	Parentune.com	Mr. Nifin Pandey	Founder & CEO
16	Ranbaxy Laboratories Ltd	Mr. Arun Sawhney	CEO & MD
17	STANDING CONFERENCE OF PUBLIC ENTERPRISES	Mr. Atul Sobti	Director General
18	Tata Power Co Ltd	Mr. Ajay Kapoor	Chief (Legal, Regulatory & Advocacy)
19	Tata Realty & Infrastructure	Mr. Sanjay Dutt	MD & CEO
20	M/s. Ortiva Realty and Developers Pvt. Ltd.	Mr. Prithviraj Dasgupta	Chairman and Managing Director (MD)

ALUMNI BYTES



Mr Satyam Sharma

2022 PGDM Batch

Designation: Executive Assistant to CEO,
Aditya Birla Group – Grasim Industries



The learning experience at IMI was practical-oriented, interactive, and focused on real-world business scenarios. The institution provided the vital platform to engage in case studies and internships to develop problem-solving and decision-making skills. The diverse cohort fosters learning from peers, while networking opportunities and industry exposure provide valuable connections and insights. The experience at IMI has equipped me with essential business knowledge and practical skills necessary to thrive in the corporate world. It also focused on developing effective leadership skills, nurturing qualities such as communication, teamwork, and critical thinking. Overall, the experience provided a comprehensive foundation for success and advancement in the professional realm. The memories at IMI are often cherished, filled with interactions with my Corporate Relations team, faculty and peers. The camaraderie and shared experiences created lasting bonds and a supportive environment for growth. Engaging discussions, collaborative tasks, and memorable events contributed to a vibrant and enriching journey.



Ms. Arshiya Singh

2012 HR batch

Designation: Head of Expert Services and
APAC Advisory of Global Compensation, Boston
Consulting Group.



I am privileged to call myself an alumnus of International Management Institute and can attest to the profound impact IMI has had in my personal and professional journey. Not only did the rigorous academic curriculum and diverse cultural environment equip me with the toolkit to unlock my potential and excel in a global business arena ; the hands-on training, exposure to industry leaders, and access to data and technology helped me develop a love for continuous learning and a business oriented strategic mindset to keep pace with the ever-evolving industry landscape. Thanks to IMI's strong sense of community I built relationships and networks for life. I am able to navigate complex and dynamic business landscapes with confidence and contribute meaningfully in any role I take on. Like they say in BCG - beyond is where we begin. And I owe it to IMI



Mr. Akhil Soman

2019 HR Batch

Designation: HR transformation Consultant,
Deloitte India

Deloitte.

IMI was a real life changing experience for me. The academic rigor, power packed corporate interactions, diverse crowd and a well connected network of alumni spread across the globe was more than enough to give the perfect head start for my professional journey. Plus, when you complete your MBA from India's first corporate sponsored bschool, you are locked and loaded to face what's out there in the real world. Even with all the "we mean business" style functioning, IMI has given me wonderful memories, good friends and managed to carve out a special place in my heart.



Ms. Aanchal Panwar

2020 HR

Designation: Employee Engagement Lead &
Corporate HR Business Partner, American Tower



The two years I spent at IMI were nothing short of life-altering, offering me a holistic education that went beyond textbooks and classrooms.

IMI provided the perfect platform for my personal and professional growth, fostering an environment where learning was not confined to the boundaries of a syllabus. The faculty members, with their profound expertise and industry insights, challenged me to think critically and encouraged me to explore innovative solutions. One aspect that truly sets IMI apart was its emphasis on experiential learning. As a member of the Corporate Relations and Placement Committee, I was given the opportunity to engage directly with industry leaders and gain invaluable exposure. Beyond the academic realm, the residential program fostered collaboration and peer learning, cultivating networks of professionals rooted in shared experiences and diverse perspectives. Participating in corporate competitions alongside my talented roommates allowed us to put theory into practice, honing our strategic thinking and problem-solving abilities. Equipped with a robust skill set and a network of exceptional individuals, I secured a coveted placement with American Tower where I have grown exponentially over the years, a testament to the comprehensive grooming provided by IMI. IMI is more than an institution; it is a nurturing ecosystem that transforms individuals into competent, adaptable, and resilient professionals.



Mr. Ajay Aggarwal

2010 Batch

Designation: Managing Partner,
Humane Design and Innovation Consulting LLP



"I hired from IMI for the 1st time, and I must say my experience was truly INTERNATIONAL I loved the professional energy of the batch. I found the students grounded, with strong hunger to experiment and succeed in their careers. I look forward to visiting the campus again"



Ms. Rushil Sharma

2021 Batch

Designation: Senior Consultant,
GEP Worldwide



My experience at IMI was truly transformative, propelling me from being an introvert to a confident consultant actively engaging with clients and stakeholders on a daily basis. The rigorous challenges of the program pushed me beyond my comfort zone, fostering immense personal growth and self-discovery. One of the highlights of my IMI journey was being part of ALCOM, where I had the privilege to interact and learn from accomplished alumni across diverse industries. This invaluable experience greatly contributed to a clearer understanding of my career aspirations and personal goals.

Patience, time management, and attention to details in all the deliverables are some of the key skills that my MBA journey instilled in me. These invaluable skills have propelled me to excel in my professional life thus far.



Mr. Naval Gupta

2011 Batch

Designation: Associate Director, KPMG, India



IMI gave me experiences that I will always cherish forever.

The development of a holistic perspective you get from your faculty, batchmates, and other colleagues who come from diverse backgrounds helps you grow and succeed in life.

Summarizing the key learnings:

Customer is KING: Always keep a client-centric approach.

Impact: Take sound decisions keeping the strategic perspective of the client in mind.

Growth: Always take opportunities to learn and build collaborative relationships and assist in development.

Trust: Keep impeccable quality standards while always acting responsibly and ethically.

And BE TOGETHER..FOR BETTER...!!



Ms. Jyotsana Gandhi

2019 HR Batch

Designation: Project Coordinator-Recruitment,
Kainga Ora



As I contemplate the transformative two-year journey I embarked upon with IMI a few years ago, I unequivocally regard it as one of the pivotal milestones in my ascent towards success. IMI not only granted me access to practical and experiential learning but also provided seamless access to a plethora of opportunities, encompassing engaging activity clubs, enriching internships, and live projects. These opportunities were instrumental in refining my behavioural acumen, which has greatly helped me to establish robust industry connections and expedite my career trajectory.

Today, I stand as a proud alumnus of IMI, propelled by an unwavering sense of gratitude for equipping me with the skills and knowledge that have been indispensable to my personal and professional growth.



Mr. Sandeep Narang

1998 Batch

Designation: OSD to Chairman, MMTC Ltd who is additional DG in DGFT , Ministry of Commerce and also looking after Corporate Affairs

IMI had been continuously Striving with their Alumnus and otherwise for designing , motivating and Creating new lines of path for the Career progression and Success for their students . IMI is also striving hard both is setting up curriculum for students and organising Mock interviews, New synergies in drawing Career paths with high quality of technical knowledge of Data Science, Artificial Intelligence, etc tools of new inventions according to the industry norms etc.



Mr. Deependra Jain

2019 Batch

Designation: Analyst, Tata International



Recruiting from your own Alma Mater is something that I have always desired of and I am proud that I had an opportunity to do so. Also, the support which I got from the Alumni Relations team is commendable.





FACULTY DIRECTORY

ECONOMICS

Arnab K Deb

Ph.D (University of Connecticut, Storrs, USA)
M.Sc (University of Calcutta)
B.Sc (University of Calcutta)
Associate Professor

Arindam Banik

Ph.D (Delhi School of Economics, University of Delhi)
M.Sc (University of Jahangirnagar, Dhaka)
B.Sc (University of Jahangirnagar, Dhaka)
Distinguished Professor

Ayona Bhattacharjee

FPM (IIM Bangalore)
MA (Jawaharlal Nehru University)
B.Sc (University of Calcutta)
Assistant Professor

Rajeev Anantaram

Ph.D (University of Pittsburgh, USA)
M.Sc (IIT Bombay)
MA (Syracuse University, New York, USA)
B.SC (University of Bombay)
Professor

FINANCE

Chhavi Mehta

Ph.D (IIT Delhi)
PGDM (T A Pai Management Institute)
B.Sc (University of Lucknow)
Associate Professor

Deepak Tandon

Ph.D. (International University of Contemporary Studies, Washington DC, USA)
MBA, (University of Delhi)
M.Sc (University of Delhi)
B.Sc (University of Delhi)
Professor

Harshita

Ph.D (IIT Delhi)
M.Com (University of Delhi)
B.Com (University of Delhi)
Assistant Professor

Himadri Das

Ph.D (University of Virginia, USA)
MS (University of Virginia, USA)
MBA (IIT Delhi)
B.Tech (IIT Delhi)
Director General

Monika Chopra

Ph.D (Guru Govind Singh Indraprastha University)
MBA (Guru Nanak Dev University)
B.Sc (Guru Nanak Dev University)
Associate Professor

Prateek Bedi

Ph.D (University of Delhi)
MBA (University of Delhi)
B.A. (University of Delhi)
Assistant Professor

Ravinder Kumar Arora

Ph.D (IIT Delhi)
MBA (Punjab University)
B.Com (Punjab University)
Professor

Reena Nayyar

Ph.D (Guru Nanak Dev University)
M.Com (Guru Nanak Dev University)
B.Com (Guru Nanak Dev University)
Associate Professor

Ripsy Bondia

FPM (MDI, Gurgaon)
PGDM (IMI, New Delhi)
BFIA (University of Delhi)
Assistant Professor

Sanjay Dhamija

FPM (IMI New Delhi)
M.Com (University of Delhi)
B.Com (University of Delhi)
LLB (University of Delhi)
Professor

Shikha Bhatia

Ph.D (Guru Nanak Dev University)
M.Com (Guru Nanak Dev University)
B.Com (Guru Nanak Dev University)
Associate Professor

Yukti Bajaj

Ph.D (IIT Delhi)
M.Com (University of Delhi)
B.Com (H) (University of Delhi)
Assistant Professor

INFORMATION SYSTEM

Ashish Kumar Rathore

Ph.D (IIT Delhi)
M.Tech (MNNIT Allahabad)
BE (Krishna Institute of Engineering & Technology)
Assistant Professor

Himanshu Joshi

Ph.D (AIMA & Aligarh Muslim University)
PGDM (IMI New Delhi)
BE (Bangalore University)
Professor

Prerna Lal

Ph.D (Banasthali Univesity)
MBA (IIT Roorkee)
BE (Nagpur University)
Associate Professor

Purva Grover

Ph.D (IIT Delhi)
M.Tech (Guru Gobind Singh Indraprastha University)
B.Tech (Maharshi Dayanand University)
Assistant Professor

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Ph.D (FMS, University of Delhi)
MBA (Kurukshetra University)
B.Sc (University of Delhi)
Professor





FACULTY BYTES

Harshit Maurya

Teaching Methods:

At IMI New Delhi, teaching is a mix of Inductive & Deductive approaches. The idea is to remain close to industry practitioners to contextualize and to make students market ready, who can suit the business world and its pragmatism. One core philosophy that differentiates us amongst others is the essence that we put on helping our students grow as individuals, sensitizing them towards larger causes and reflecting attributes that make them a better human and a happy soul. To make the sail against the tides, we try and use in-campus/off-campus activities, assignments, active learning techniques (role-play, storytelling, field immersions, market visits, simulations, brainstorming sessions, financial software & platforms etc.) that help improve the learning curve and experience for our students. We do international benchmarked practices like- backward design framework to knit the program/course level objectives and deliverables.

Quality of Students:

The quality of students here at IMI New Delhi over years has been remarkable. Every year we get students with diversified backgrounds & different parts of the country. The kind of energy and perspective this act brings into the classes is tremendous and I am sure it is what a teacher always is excited about. The growth mindset of our students as I have encountered here at my institute is commendable and the grit that they carry is what makes them stand in the crowd.

Teaching Experience at IMI:

After over half a decade of my teaching at IMI New Delhi, I feel this is one place that gives you the right academic culture. It is one of the very few systems in Indian academic circuit, which believes in a philosophy that appreciates freedom of thought, liberty to experiment, engage in various pedagogical tools, facilitate learning & discussions and strong connect with industry.

Harish Rao

Getting our students industry ready is one of the foremost objectives at IMI Delhi. The overall campus experience is oriented towards this objective. A pedagogical tool I employ in teaching my students and activating my students, is "learning through observing". This helps us in fine tuning the analytical skills of our high-quality students. This is an enriching teaching experience to me as well, as I get to observe the ground realities through the discerning eyes of my students."

Mamta Mohapatra

At IMI, the endeavour is to continuously explore innovative and effective teaching strategies and best practices that can enhance the MBA learning experience and equip students with the tools they need to excel in their future careers. MBA teaching faces several challenges, including the need to keep pace with the rapidly changing business environment, catering to diverse student needs, and ensuring that the curriculum remains relevant and applicable to real-world business problems. Some of the innovative pedagogical tools used by me are: Flipped classroom models that encourage student engagement and active learning; Experiential learning approach that provides hands-on, practical learning opportunities. Conscious effort is made, and a personalized learning approach is adopted to cater to diverse student needs and learning styles to enhance the MBA learning experience and prepare students for successful careers in the business world.

Monica Chopra

Teaching experience at IMI

I am a professor in the area of finance at International Management Institute since 2017. In the last four years, I have been teaching courses on Security analysis and portfolio management and Business valuation to the students specializing in finance at IMI. I have been taking these courses for the students of both PGDM general as well as PGDM Banking and Financial Services program. In past 18 years of my teaching, teaching at IMI has been the most enriching and joyful experience for me. I like engaging with students in classroom as well as in one-on-one interactions with them. I find students at IMI to have a lot of analytical ability in terms of the approach used by them especially during case study discussions. Our students are so inquisitive about learning that at times, I feel that every cell in their body is emanating new questions and answering these questions has helped me in discovering new ways to look at any issue in finance. I think playing a small part in changing the lives of my students at IMI has made me a better teacher in the area of finance.

Teaching Methods - How it impacts our students' ability to adapt to the corporate

IMI takes students who have an acumen to study management and are serious about it. We have students who are application oriented as well as more socially sensitive and during their two years journey in this program we try to imbibe in them a can-do attitude for any task assigned to them. We ensure that they are given a lot of exposure in terms of industry interaction with known names in all the domains viz. marketing, finance, IT, analytics etc. in industry as well as career coaching so that they are well prepared to join the finance industry.

Quality of students

We follow a very scientific approach for the admission to our programs. This involves ensuring that we have a lot of diversity in our batch. This diversity is maintained in various aspects. We have a balanced male female ratio in our batch. We have students from diverse backgrounds such as engineering commerce, science arts etc. We also have a batch with a mix of students who are freshers as well as those who have a work experience ranging from 12-36 months. This ensures a high quality of students in all our two-year programs.

Neena Sondhi

The case method is a quintessential pedagogical tool I use in my classes. However, the effectiveness of the teaching-learning experience only happens with an engaged and interactive participant. At IMI, we nurture and encourage diversity of thought; thus, the learning in each class is multi-dimensional and immense. The varied and diverse cultural and academic backgrounds and the heterogeneity in terms of life and work experiences, enrich learning. The amalgam of theory and practice is seamless and instrumental in taking the learner to the final analytical (Bloom's Taxonomy) learning stage. Each teaching session becomes thus a learning journey of insights into strategic intent for both the teacher and the taught.

Prerna Lal

"PGDM Programs at IMI New Delhi has been designed to equip professionals with the skill and knowledge they need to become global leaders. The curriculum is designed in such a way that it covers all the relevant business concepts along with the best leadership practices. AT IMI New Delhi we ensure that the curriculum is updated regularly to include all the emerging trends and technologies that should equip business leaders to deal with the everchanging business environment. The courses are delivered using a learner-centered approach wherein students are encouraged to engage, self-reflect, create, innovate, share ideas, and learn. As faculty, we have the flexibility to select the pedagogy that will suit a course which can be a combination of various pedagogical tools such as lecture, role play, case discussion, hands-on computer lab exercises, or simulation. Teaching at IMI is an enriching experience as students here are always ready to get out of their comfort zone, learn and compete with the best."

Sonu Goyal

IMI New Delhi is a finishing school for aspirants who look forward to a corporate career in the high growth business firms and are willing to challenge themselves. The school focuses on raising awareness on emerging trends and developing competences in the critical areas of specialization. The learning is deeply grounded in developing a mindset geared for critical thinking, through use of case pedagogy, live projects, simulations, and field-based studies undertaken across various disciplines. Corporate interactions are integrated into the core curriculum, to ensure that student learning is enriched by exposure to current business practices, advancements, and forecasts. Students exert themselves through the rigor of the two-year program, having got selected through stringent criteria. The school ensures a high learning peer environment and a great professional network.

Rajeev Anantaram

I have been associated with the International Management Institute (IMI) since March 2012, as Professor of Economics. I have taught the core classes in Managerial Economics (ME) and Macroeconomic Theory and Policy (METP) as well as an elective class in International Business (which is jointly offered with the Strategy and General Management area).

The student body at IMI is expectedly diverse, with a majority of students from engineering backgrounds. That composition still applies, despite the Institute's conscious efforts to increase diversity, by admitting students from multiple undergraduate disciplines.

Nonetheless, the courses taught in the economics area assume little or no prior background, thereby largely avoiding technical and mathematical details, that would be of little immediate interest to students in their professional careers. The focus instead is on developing the ability of students to apply the concepts learnt in class to both domestic and global situations. I must emphasize that despite the 'application oriented' approach, there is no compromise on rigor or a soundly analytical approach. The exams and quizzes are designed to test the students' understanding of concepts.

I personally and the Economics faculty in general envision Economics as a 'feeder' to other disciplines such as Finance and Marketing and this reflects in both the design of the curricula in ME and METP and the presentation of individual topics in class. I am happy to report that this has been generously acknowledged by the most important stakeholders students and faculty from other disciplines.



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